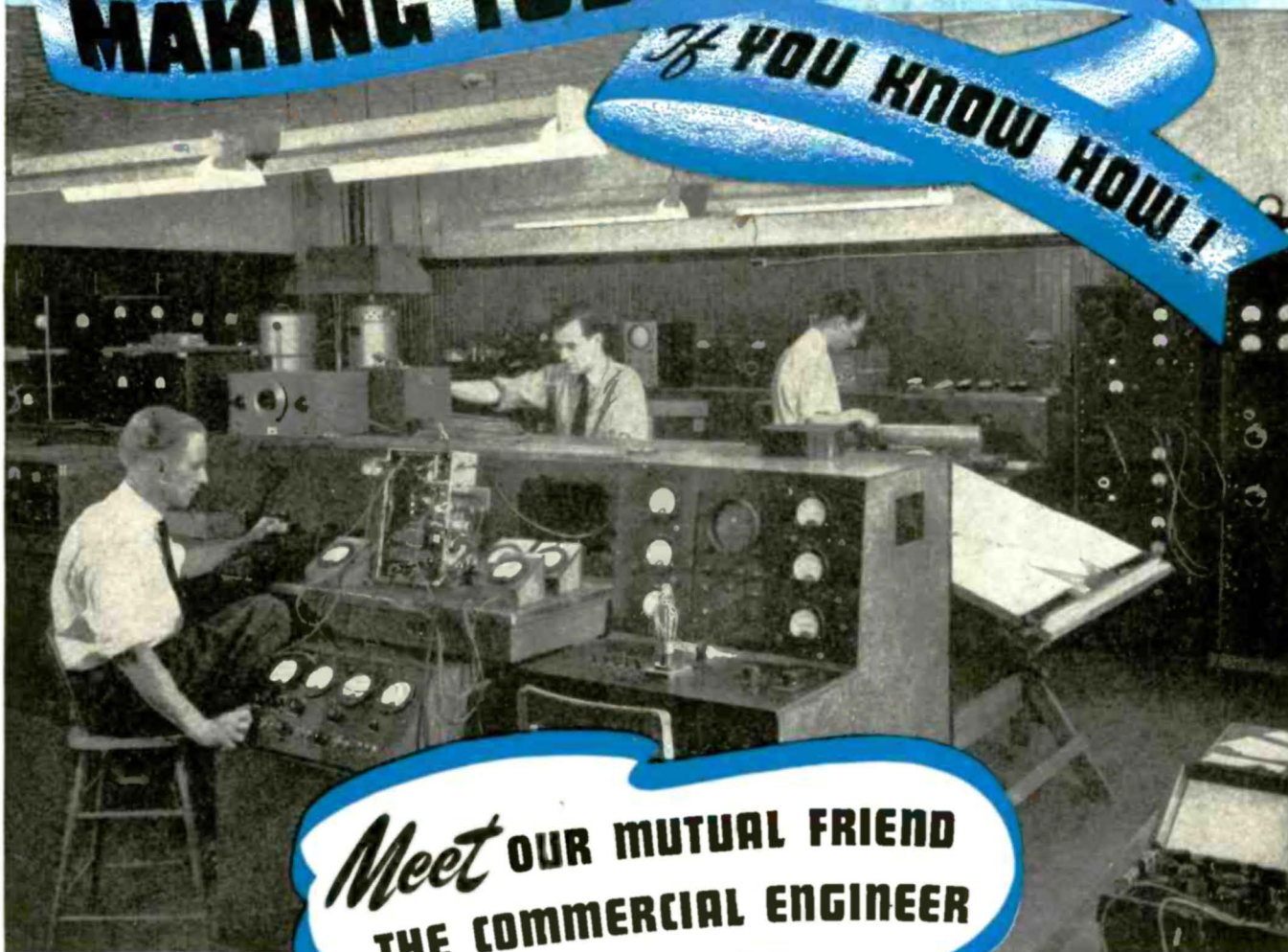


**MAKING TUBES IS EASY...**

**IF YOU KNOW HOW!**



*Meet* **OUR MUTUAL FRIEND**  
**THE COMMERCIAL ENGINEER**

► **Friendly, tactful, impartial, trained to serve,** these Hytron commercial engineers form the liaison between us—maker and user of electronic tubes. Few in the radio tube plant can be circuit specialists. Few outside the tube plant can be tube specialists. Both of us need these commercial engineers trained to see clearly both sides of our common problems and help us solve them.

Often their job begins with a request for advice in selecting a tube. Investigation of the circuit application helps them recommend an available type, a slight redesign, or a brand new type. If a new type is found to be the only practicable and economical solution, they cooperate with design and production engi-

neers to achieve the performance desired.

Specification of adequate factory testing procedures and preparation of characteristics sheets do not end their work. Returns are closely checked. If trouble occurs, they go into the field, help dig out the facts, and offer possible solutions—improvements in tube or application. And they stick tenaciously with the problem until it is solved.

Using a wealth of test equipment and know-how, these boys really sweat to make it easy to make Hytron tubes which will make you happy. Busy as the one-armed paperhanger, yet they always welcome the tube problems of equipment engineers. They are nice guys, and we thought you would like to meet them.

SPECIALISTS IN RADIO RECEIVING TUBES SINCE 1921



**HYTRON**

**RADIO AND ELECTRONICS CORP.**

MAIN OFFICE: SALEM, MASSACHUSETTS